



Covered Bond Transparency Information

# The Mortgage Society of Finland

Information as at March 31, 2017

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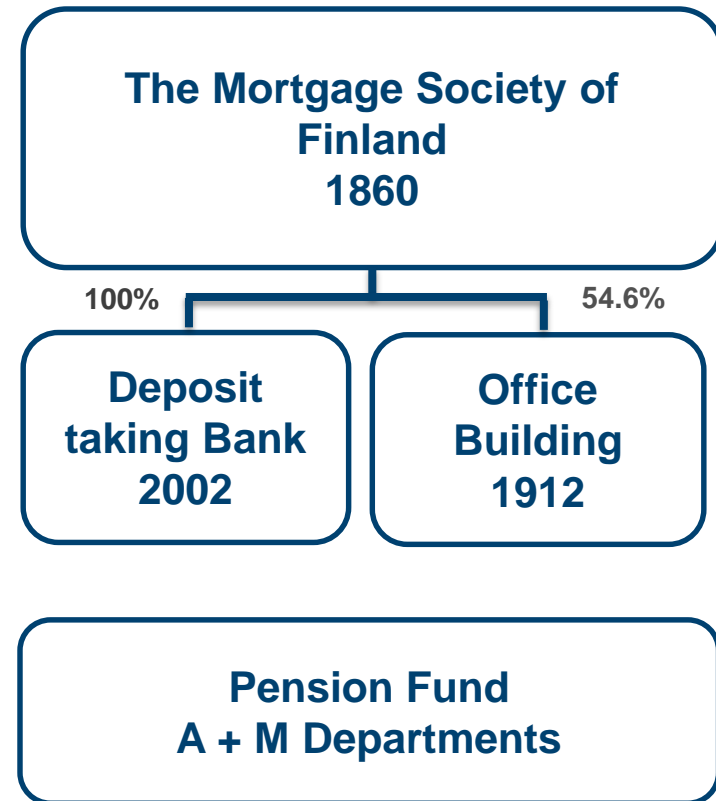
# About the Issuer



# Hypo Group Overview



- Founded in 1860
  - The oldest private credit institution in Finland
- Retail banking, no corporate lending
- Supervised by the FIN-FSA
- Specialized in mortgage financing
- Residential property always as collateral
- Mutual company governed by the member customers
  - All returns are kept within Hypo
- Strong loan book (NPLs 0.12%)
- Established and frequent issuer in Finland
- Total assets EUR 2.4 billion
- S&P rating 'BBB/A-2' (stable)



# S&P Issuer Credit Rating of Hypo: 'BBB/A-2'



## Anchor Rating for Finnish Commercial Banks

a-

### 1. Hypo business position

-2

- Small-sized credit institution, concentrated niche market position
- Prudent approach in managing risks, restricted operations providing stability

### 2. Hypo capital and earnings

+2

- Very strong capital and earnings
- Retained earnings fully used for capital build-up

### 3. Hypo risk position

-1

- Moderate risk position due to concentration in risks
- Partly mitigated by conservative underwriting standards, prudent risk management and outstanding loan-loss track record

### 4. Hypo liquidity and funding

-1

- Well matched funding profile
- High loan-to-deposit ratio

## Hypo Credit Rating

**BBB**

- The rating outlook is stable.

# Covered Bonds



# Hypo Covered Bonds

## Executive Summary as at 31.3.2017



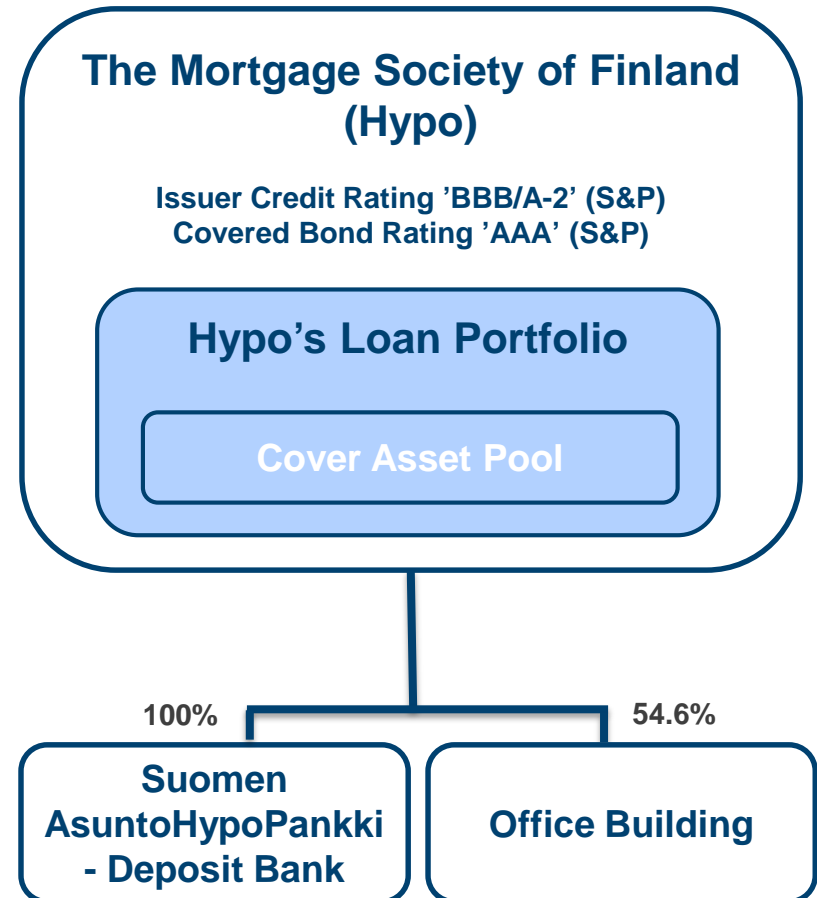
- Issuer is the Group parent, no separate covered bond issuer
- Total amount outstanding EUR 400 million
  - EUR 300 million, Maturity Date May 10, 2021 with 1 year soft-bullet structure
  - EUR 100 million, Maturity Date Dec. 7, 2022 with 1 year soft-bullet structure
- Covered bonds rated 'AAA' (st.) by the S&P
- Cover pool consists 100% of Finnish residential property
  - Regulatory risk weight of pool assets 35% (Basel III standard method)
- Current WALTV 31.6%
- Current nominal overcollateralization 37.6%
  - Commitment to keep the OC all times at a level commensurate with a 'AAA' rating from S&P
  - Legally binding OC requirement: 2% of the net present value
  - All collateral located in Finland, in selected prime growth centers
- Hedging agreements in place to mitigate the interest rate risk
- Hypo is a member of ECBC

SECURE WAY FOR BETTER LIVING.

# Simple Structure, High Transparency



- Issuer is the group parent Hypo
- Covered bonds issued directly from Hypo's balance sheet
  - No separate covered bond entity
  - The assets are segregated by the covered bond register
- Issuer Credit Rating 'BBB/A-2' (st.)
- Covered Bond Rating 'AAA' (st.)



# Cover Asset Pool





# Eligibility Criteria for the Cover Pool



<b>Origination</b>	<ul style="list-style-type: none"><li>• Issuer the Mortgage Society of Finland (Hypo)</li><li>• Only mortgage loans originated by Hypo</li></ul>
<b>Assets Categories</b>	<ul style="list-style-type: none"><li>• 100% Finnish residential assets<ul style="list-style-type: none"><li>• Retail mortgages</li><li>• Housing company residential mortgages (common debt between multiple individuals)</li></ul></li></ul>
<b>Customer Credit Quality</b>	<ul style="list-style-type: none"><li>• No arrears (&gt;30 days)</li><li>• No negative credit history</li><li>• Over 70% of the pool loans have the best internal credit class 'A'</li></ul>
<b>Collateral</b>	<ul style="list-style-type: none"><li>• Maximum LTV limit 70%</li><li>• Current Pool WALTV 31.6%</li><li>• Finnish residential collateral, located in prime growth centers</li><li>• Collateral valuations updated quarterly</li><li>• Commitment to keep OC all times at the level commensurate with S&amp;P rating 'AAA'</li></ul>
<b>Type of Properties</b>	<ul style="list-style-type: none"><li>• Primary residences</li><li>• Limited liability housing companies (multiple individuals)</li></ul>
<b>Type of Products</b>	<ul style="list-style-type: none"><li>• Principal repayment mortgages<ul style="list-style-type: none"><li>• 99% floating interest rate</li></ul></li><li>• No revolving/flexible loans</li></ul>

SECURE WAY FOR BETTER LIVING.

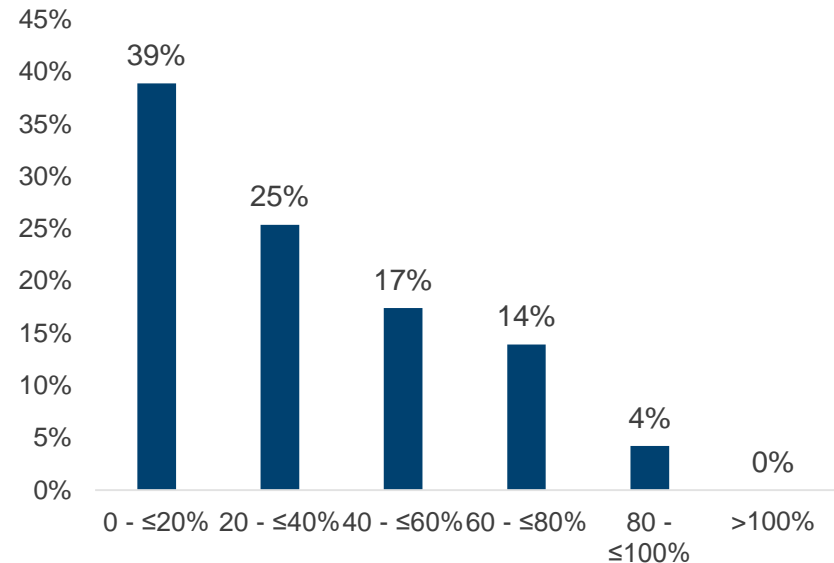
# Cover Asset Pool Data (1/3)



## Pool Data as at 31.03.2017

	EUR 550 362 160
<b>Eligible Cover Pool</b>	EUR 543 668 992
<b>Average Loan Balance</b>	EUR 174 773
<b>No. of loans</b>	3 149
<b>No. of properties</b>	2 740
<b>No. Clients</b>	3 149
<b>WA seasoning (months)</b>	48
<b>WA remaining term (months)</b>	220
<b>WA LTV (indexed)</b>	31.6%
<b>WA LTV (unindexed)</b>	32.2%
<b>Interest</b>	Variable 99% Fixed 1%
<b>Loans in arrears (&gt;30 days)</b>	0.00%
<b>OC level (nominal)</b>	37.6%
<b>OC level (eligible)</b>	35.9%
<b>Pool Type</b>	Dynamic

## LTV Distribution

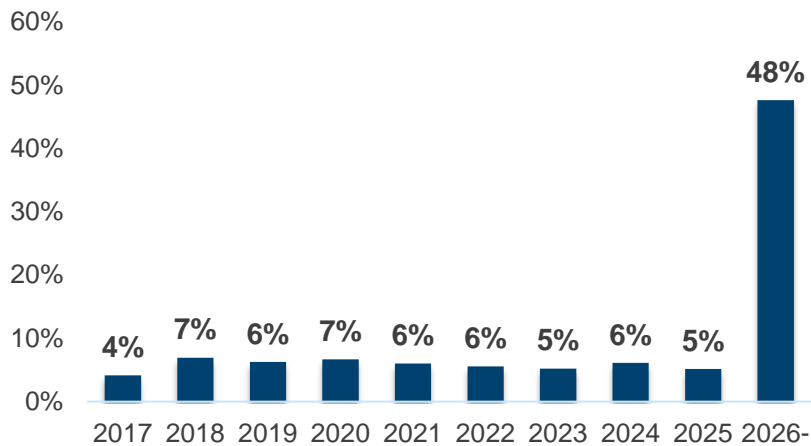


- The weighted average indexed LTV of the pool is 31.6%
- No non-performing loans in the cover pool
- No arrears
- Well-seasoned mortgage cover pool

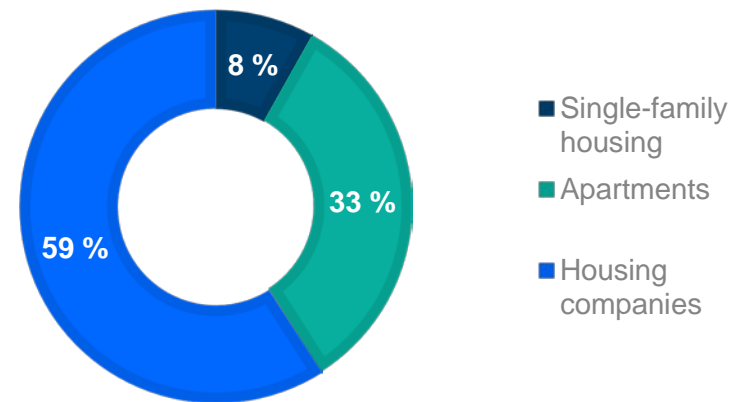
# Cover Asset Pool Data (2/3)



## Pool Loan Maturity Profile Contractual Amortizations



## Pool Collateral Types



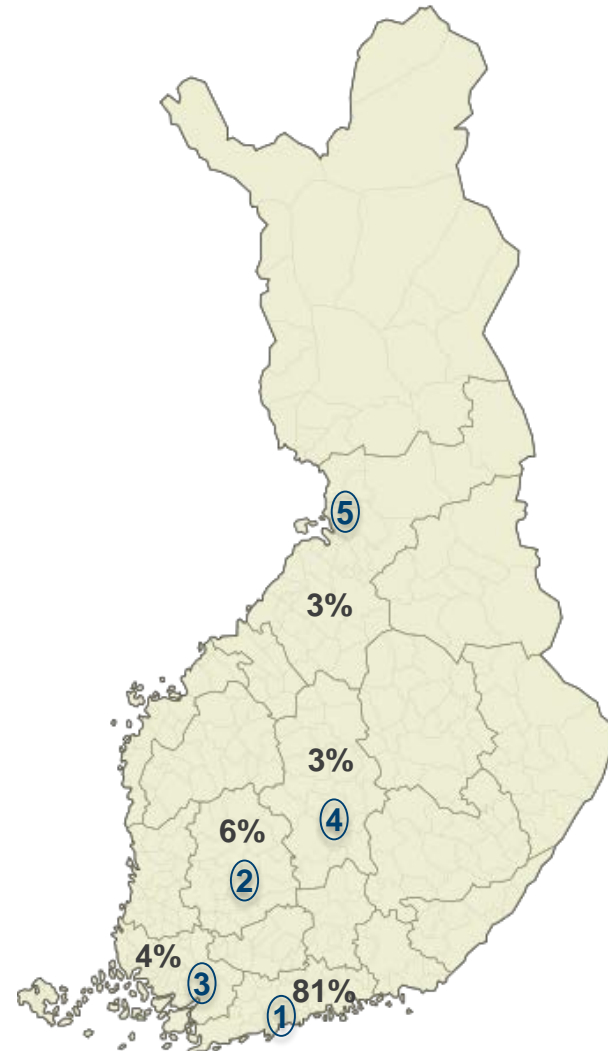
- Balanced pool composition: around 40% of retail mortgages and 60% of housing company residential mortgages
- All loans with contractual repayment schedule
- Stable amortization profile
- No public sector loans in the pool
- Currently no substitute assets in the pool

# Cover Asset Pool Data (3/3)



## Geographical Distribution as at 31.3.2017

	Region	Major City	Share of the Pool
1	Uusimaa	Helsinki	81%
2	Pirkanmaa	Tampere	6%
3	Varsinais-Suomi	Turku	4%
4	Keski-Suomi	Jyväskylä	3%
5	Pohjois-Pohjanmaa	Oulu	3%

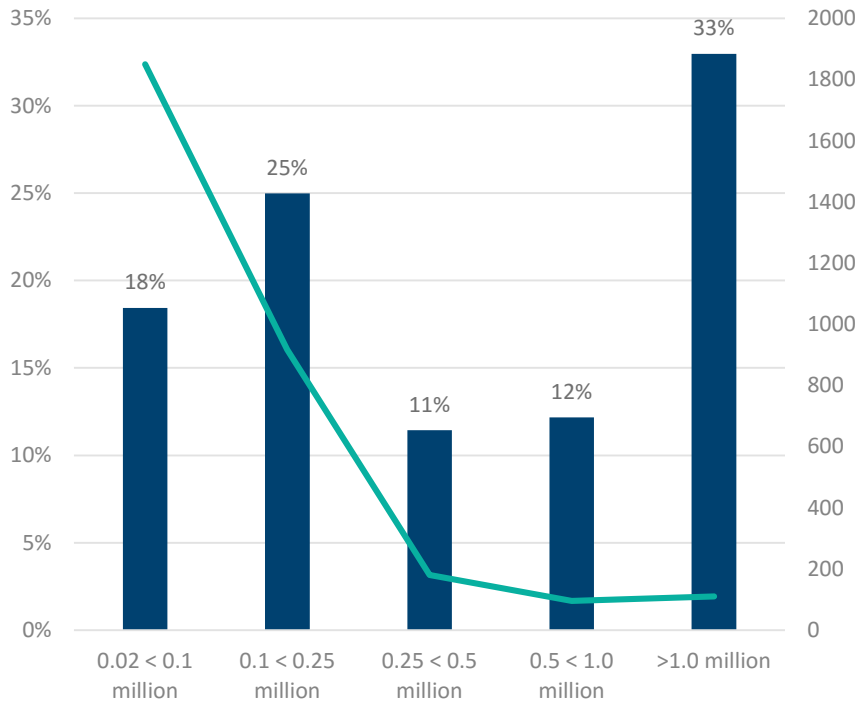


- Hypo's strategic choice is to operate in prime growth centers

# Cover Pool Loan Size Distribution



## Loan Size Distribution: Share and Number of Loans



- 43% of loans in the pool have remaining balance below EUR 250,000.
- Loans with remaining balance > 1 million are housing company loans (= common debt between multiple individuals)
- Loans with remaining balance > 3 million excluded from the cover pool
- Loans with remaining balance < 20,000 excluded from the cover pool

# Cover Asset Pool Stress Test



## Pool Resilient to House Price Decline

LTV	House price decline 0%	House price decline 10%	House price decline 20%	House price decline 30%	House price decline 40%
0- ≤ 40%	354	327	299	273	244
40- ≤ 70%	136	135	132	124	120
70- ≤100%	60	83	96	94	86
>100%		5	23	60	100
<b>Pool total (nominal), EUR million</b>	<b>550</b>	<b>546</b>	<b>527</b>	<b>490</b>	<b>450</b>
<b>OC (nominal)</b>	<b>38%</b>	<b>36%</b>	<b>32%</b>	<b>23%</b>	<b>13%</b>

- The stress test assumes that no action is taken to include new loans into the pool.
- Even in an extreme stress scenario, where house prices decline by 40% overnight, the pool total still exceeds EUR 400 million (the total outstanding amount of bonds).

# Contact

[www.hypo.fi/en/investor-relations/](http://www.hypo.fi/en/investor-relations/)



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