

**Covered Bond Transparency Information** 

# The Mortgage Society of Finland

## **About the Issuer**



# **Hypo Group Overview**



- Founded in 1860.
  - The oldest private credit institution in Finland
- Retail banking, no corporate lending
- Supervised by the FIN-FSA
- Specialized in mortgage financing
- Residential property always as collateral
- Mutual company governed by the member customers
  - All returns are kept within Hypo
- Strong loan book (NPLs 0.24%)
- Well-known and frequent borrower in Finland
- Total assets EUR 2.15 billion
- S&P rating 'BBB/A-3'
  - The outlook is negative, reflecting S&P's view of the weak economic recovery in Finnish economy.



Pension Fund A + M Departments

## S&P Issuer Credit Rating of Hypo: 'BBB/A-3'



Anchor Rating for Finnish Commercial Banks	A-
<ul> <li>Hypo business position</li> <li>Small-sized bank, concentrated niche market position</li> <li>Prudent approach in managing risks, restricted operations providing stability</li> </ul>	-2
<ul> <li>2. Hypo capital and earnings</li> <li>Very strong capital and earnings</li> <li>Retained earnings fully used for capital build-up</li> </ul>	+2
<ul> <li>Hypo risk position</li> <li>Moderate risk position due to concentration in risks</li> <li>Partly mitigated by conservative underwriting standards, prudent risk management an outstanding loan-loss track record</li> </ul>	-1 id
<ul> <li>4. Hypo liquidity and funding</li> <li>• Well matched funding profile</li> <li>• High loan-to-deposit ratio</li> </ul>	-1
Hypo Credit Rating	ВВВ

• The outlook is negative, reflecting S&P's view of the weak economic recovery in Finnish economy.

#### **Covered Bonds**



# **Hypo Covered Bonds Executive Summary**



- Issuer is the Group parent, no separate covered bond issuer
- Total amount issued EUR 250 million
  - Maturity Date May 10, 2021 with 1 year soft bullet structure
- Covered bonds rated 'AAA' (st.) by the S&P on May 10, 2016
- Cover pool consists 100% of Finnish residential property
  - Regulatory risk weight of the assets is 35% under the Basel III standard method
- Current WALTV 33.5%
- Current nominal overcollateralization 50.1%
  - Commitment to keep the OC all times at a level commensurate with a 'AAA' rating from S&P
  - Legally binding OC requirement: 2% of the net present value
  - All collateral located in Finland, in the selected prime growth centers
- Hedging agreements in place to mitigate the interest rate risk
- Hypo is a member of ECBC

## Simple Structure, High Transparency



- The issuer is the group parent Hypo
- Covered bonds issued directly from Hypo's balance sheet
  - No separate covered bond entity
  - The assets are segregated by the covered bond register
- Issuer Credit Rating 'BBB/A3' (neg.)
- Covered Bond Rating 'AAA' (st.)



#### **Cover Asset Pool**



# **Eligibility Criteria for the Cover Pool**



Origination	<ul><li>Issuer the Mortgage Society of Finland (Hypo)</li><li>Only mortgage loans originated by Hypo</li></ul>			
Assets Categories	<ul> <li>100% Finnish residential assets</li> <li>Retail mortgages</li> <li>Housing company residential mortgages (common debt between multiple individuals)</li> </ul>			
Customer Credit Quality	<ul> <li>No arrears (&gt;30 days)</li> <li>No negative credit history</li> <li>Over 65% of the pool loans have the best internal credit class 'A'</li> </ul>			
Collateral	<ul> <li>Maximum LTV limit 70%</li> <li>Current Pool WALTV 33.5%</li> <li>Finnish residential collateral, located in prime growth centers</li> <li>Collateral valuations updated quarterly</li> <li>Commitment to keep OC all times at the level commensurate with S&amp;P rating 'AAA'</li> </ul>			
Type of Properties	<ul><li>Primary residences</li><li>Limited liability housing companies (multiple individuals)</li></ul>			
Type of Products	<ul> <li>Principal repayment mortgages</li> <li>&gt;95% floating interest rate</li> <li>No revolving/flexible loans</li> </ul>			

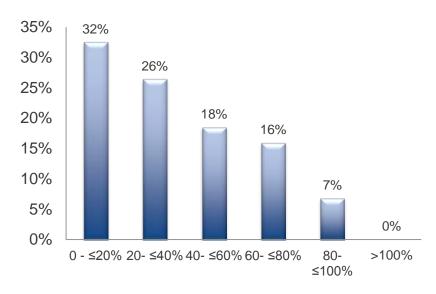
# **Cover Asset Pool Data (1/3)**



#### Pool Data as at 30.6.2016

Total Cover Pool (nominal)	EUR 375 283 436
Eligible Cover Pool	EUR 368 848 346
Average Loan Balance	EUR 143 621
No. of loans	2 613
No. of properties	2 313
No. Clients	2 787
WA seasoning (months)	47
WA remaining term (months)	217
WA LTV (indexed) WA LTV (unindexed)	33.5% 37.2%
Interest	Variable 99% Fixed 1%
Loans in arrears (>30 days)	0.00%
OC level (nominal) OC level (eligible)	50.1% 47.5%
Pool Type	Dynamic

#### LTV Distribution

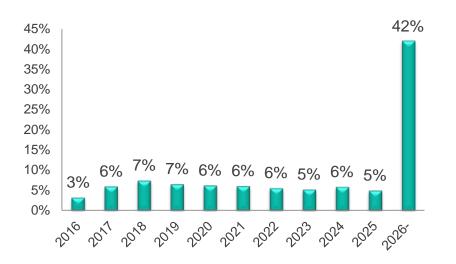


- The weighted average indexed LTV of the pool is 33.5%.
- No non-performing loans in the cover pool.
- No arrears.
- Well-seasoned mortgage cover pool

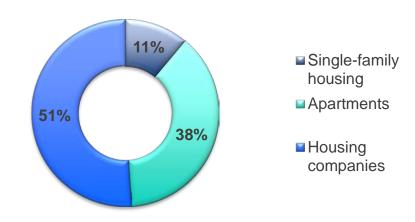
## **Cover Asset Pool Data (2/3)**



#### **Pool Loan Maturity Profile -Contractual Amortizations**



#### **Pool Collateral Types**



- Balanced pool composition with around 50% of retail mortgages and 50% of housing company residential mortgages
- All loans with contractual repayment schedule
- Stable amortization profile
- No public sector loans in the pool
- Currently no subsitute assets in the pool

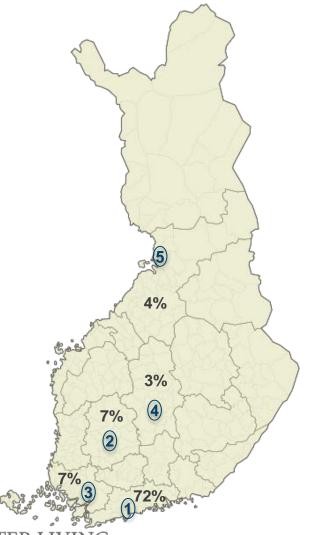
# Cover Asset Pool Data (3/3)



#### **Geographical Distribution as at 30.6.2016**

	Region	Major City	Share of the Pool
1	Uusimaa	Helsinki	72%
2	Pirkanmaa	Tampere	7%
3	Varsinais-Suomi	Turku	7%
4	Pohjois-Pohjanmaa	Oulu	4%
5	Keski-Suomi	Jyväskylä	3%

 Hypo's strategic choice is to operate in prime growth centers



#### **Cover Asset Pool Stress Test**



#### **Pool Resiliant to House Price Decline**

LTV	price decline	House price decline 10%	price decline	House price decline 30%	House price decline 40%
0-≤ 40%	221	204	186	171	149
40- ≤ 70%	100	97	91	84	85
70- ≤100%	54	69	73	66	56
>100%	0	5	25	54	85
Pool total (nominal), EUR million		370	350	321	290
OC (nominal)	50%	48%	40%	28%	16%

- The stress test assumes that no action is taken to include new loans into the pool.
- Even in an extreme stress scenario, where house prices decline by 40% overnight, the pool total still exceeds EUR 250 million.

#### **Contact**

www.hypo.fi/en/investor-relations/



CEO
Mr Ari Pauna
Tel. +358 50 353 4690
ari.pauna@hypo.fi

Director, Funding and Treasury
Mr Petteri Bollmann
Tel. +358 50 550 4355
petteri.bollmann@hypo.fi

Chief Economist, Research Director Mr Juhana Brotherus Tel. +358 50 3849 479 juhana.brotherus@hypo.fi

#### **DISCLAIMER**

To the extent the Information relating to The Mortgage Society of Finland ("Hypo") or its group members ("Hypo Group") is prepared by Hypo or another member of Hypo Group, the following limitations apply:

All official financial information of Hypo Group, including without limitation profit and loss statement, balance sheet, and annexes is available at web address <u>www.hypo.fi/</u>. This document is not official financial information of Hypo Group.

Opinions and statements of or concerning Hypo Group are made in good faith at the time of giving such statement and may be subject to change without notice. Investing in a financial instrument issued by Hypo may contain risks, such as (without limitation) operational and financial condition of Hypo Group and general market conditions. Changes in them may have an adverse effect on the price or value of the instrument. The investor is exposed to the risk of loosing all or part of the investment in a financial instrument issued by Hypo. Opinions or statements regarding future performance are based on assumptions that may not be realised. Past performance of Hypo Group is not a sign or a promise of future performance.