



HYPO

# **THE MORTGAGE SOCIETY OF FINLAND**

Interim Report

1 January – 30 June 2014

The Interim Report for the period of 1 January – 30 September 2014 will be published on November 6, 2014.

*The figures in the tables in the Report are presented in thousands of euros.*

## The Hypo Group's January – June 2014

**The home finance specialist Hypo's operating profit improved by almost 45 percent, the loan portfolio increased to almost EUR 1.1 billion and the Common Equity Tier 1 (CET1) ratio remained strong at above 14 percent.**

### CEO Ari Pauna:

*"The beginning of the year indicates an improved result compared to last year, as planned. Uncertain times, urbanisation and the restructuring of the financial sector have increased the business and growth opportunities of the Hypo Group specialising in housing finance."*

- The Group's operating profit improved by 44% to EUR 3.7 million (EUR 2.6 million 1-6/2013)
- The net interest income increased by 47% to EUR 3.1 million (EUR 2.1 million)
- Fee and commission income EUR 1.8 million (EUR 1.4 million)
- Loan portfolio EUR 1,077.8 million (EUR 977.9 million 31.12.2013)
- Common Equity Tier 1 (CET1) ratio 14.3% (14.7%)

### THE GROUP'S KEY FIGURES

(1 000 €)	1-6/2014	1-6/2013	4-6/2014	4-6/2013	2013
Net interest income	3 127	2 126	1 597	1 267	5 290
Net fee and commission income	1 792	1 348	1 080	762	2 723
Total other income	3 139	2 661	1 452	2 016	6 034
Total expenses (incl. depreciation, other operating expenses and impairment losses)	-4 332	-3 543	-1 937	-1 950	-8 041
Operating profit	3 726	2 593	2 191	2 095	6 006
Receivables from the public and public sector entities	1 077 810	835 812	1 077 810	835 812	977 893
Deposits	379 281	311 117	379 281	311 117	359 734
Balance sheet total	1 293 960	1 074 029	1 293 960	1 074 029	1 219 595
Common Equity Tier 1 (CET1) ratio	14,3 %	-	14,3 %	-	14,7 %
Total capital ratio	14,5 %	-	14,5 %	-	14,7 %
Cost-to-income ratio, %	51,5	58,2	42,4	48,6	57,4
Average number of personnel	52	32	55	36	36
Non-performing assets, % of the loan portfolio	0,18	0,11	0,18	0,11	0,10
Loan to Value, average, %	47,9	48,9	47,9	48,9	50,0
Deposits / loans, %	35,2	37,2	35,2	37,2	36,8

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The Hypo Group's interim report can be accessed at [www.hypo.fi](http://www.hypo.fi)

## THE HYPO GROUP

The Mortgage Society of Finland Group (hereafter "the Hypo Group" or "Hypo") is the only nationwide expert organisation specialising in home financing and housing in Finland. Hypo aims to constantly complement traditional home financing and housing products with new, alternative and customer-oriented solutions.

The Mortgage Society of Finland grants loans to households and housing companies with domestic housing or residential property as collateral. Suomen AsuntoHypoPankki Oy deposit bank offers its customers deposit and debt securities products, payment cards and residential land trustee services. On 30 June 2014, Hypo had approximately 24,000 customers. Maintaining the strong capital adequacy and keeping the customer promise "Secure way for better living" guides Hypo in growing the business in a profitable manner, while managing risks.

## OPERATING ENVIRONMENT

The development of the Finnish Economy has been continuingly sluggish. Both exports and domestic demand have developed modestly and the unemployment rate has been slowly increasing. The inflation has remained very low. The ECB monetary policy has kept the mortgage reference rates at exceptionally low levels which has supported the households' debt servicing ability. The economic development has not yet resulted in any substantial problems to customers in servicing their debts.

The annual growth of the housing loan stock in Finland was 1.8% in June 2014. Household deposits have decreased by 0.9% in a year.

In June house prices in old blocks fell by 0.2% (+2.6%) in the Helsinki Metropolitan Area at an annual level. Elsewhere in Finland, prices declined by 2.3% (decreased

0.8%) compared to the corresponding period in the previous year.

## RESULT AND PROFITABILITY

### April - June 2014

Hypo Group's operating profit was EUR 2.2 million (EUR 2.1 million for April – June 2013). Income totalled EUR 4.1 million (EUR 4.0 million) and expenses EUR 1.9 million (EUR 2.0 million).

### January – June 2014

Hypo Group's operating profit was EUR 3.7 million (EUR 2.6 million for January – June 2013).

Net interest income developed favourably, growing by 47% compared to the corresponding period last year. The increase was due to both loan volume growth and a positive development in interest margin.

The fee income, EUR 1.8 million (EUR 1.4 million), consists of fees related to lending, land trustee services and the payment card business cooperation with Nets Oy and Ab Compass Card Oy Ltd.

Net income from investment properties (housing units and residential land) amounted to EUR 2.2 million (EUR 2.6 million). This included EUR 1.1 million of capital gains (EUR 1.3 million).

The Group's cost-to-income ratio was 51.5% (58.2%).

Net impairments were EUR -0.2 million (EUR 0.0 million).

The Group's comprehensive income, EUR 4.7 million (EUR 2.2 million), includes EUR 3.1 million (EUR 2.1 million) of profit for the period under review and the change in the fair value reserve included in equity amounting to EUR 1.1 million (EUR 0.1 million), as well as the revaluation of defined benefit pension plans EUR 0.5 million (EUR 0.0 million).

## PERSONNEL

Ten new employees were hired during the period under review. Cooperation with Helmi Business College continued. The average number of personnel during the period was 52 (32 during the corresponding period in 2013). On 30 June 2014, the number of permanent personnel was 49 (35). These figures do not include the CEO and the COO.

## ASSETS AND LIABILITIES

### Lending

The loan portfolio grew to EUR 1 077.8 million (EUR 977.9 million at 31 December 2013).

Hypo's loan portfolio is entirely secured by residential property which is typical of mortgage banks. The Loan-to-Value ratio of the loan portfolio was 47.9 percent at the end of the period (50.0 percent on 31 December 2013).

The non-performing receivables remained at a low level, amounting to EUR 1.9 million (EUR 1.0 million on 31 December 2013), which corresponds to 0.18% of the loan portfolio (0.10%).

### Liquid assets and other receivables

At the end of the period, cash and cash equivalents in accordance with the cash flow statement, combined with current accounts and other binding credit facilities, totalled EUR 162.5 million (EUR 205.6 million on 31 December 2013), which corresponds to 12.6 percent (16.8 percent) of the total assets. The cash and cash equivalents (which totalled EUR 149.0 million) consisted of assets distributed widely across various counterparties, and of debt securities that are tradable on the secondary market, of which 43.3 percent had a credit rating of AA- or higher.

The surplus of EUR 6.9 million (EUR 6.2 million) from the Mortgage Society of Finland's pension foundation has been recognised in the Group's other assets.

The share of housing and residential land holdings remained stable at 3.9 percent of the total assets (3.8 percent on 31 December 2013). Apartments and residential land owned and rented out by Hypo enable the Group to offer its customers a comprehensive selection of housing products and services. Hypo's properties are located in growth centres, mainly in the Helsinki Metropolitan Area, distributed across key residential areas.

### Derivative contracts

The balance sheet value of receivables from derivatives was EUR 2.4 million on 30 June 2014 (EUR 1.6 million on 31 December 2013), and the value of liabilities was EUR 6.4 million (EUR 4.6 million).

Interest rate swaps and currency swaps made for hedging purposes are recognised at fair value, and their offset entries are recognised in either the fair value reserve included in equity (cash flow hedging) or through profit or loss (fair value hedging, which is applied to currency risk). The fair values of embedded derivatives related to equity index-linked bonds, as well as the fair values of the related option contracts have been recognised through profit or loss, and their offset entries have been recorded in the derivatives' balance sheet values.

### Deposits and other funding

The Group's funding position remained stable in the period under review, and the proportion of deposit and retail bond funding of total funding was further increased. Total deposits and retail bonds increased by 5.8 percent during the period under review, to EUR 396.4 million (EUR 374.7 million on 31 December 2013), including deposits made by financial institutions. The share of deposits and retail bonds accounted for 33.7 percent (33.8 percent) of total funding. The deposit bank Suomen AsuntoHypoPankki Oy is covered by the Deposit Guarantee Fund and is wholly owned by the Mortgage Society of Finland.

The Mortgage Society of Finland carried out two retail bond issues during the period under review, with a nominal amount of EUR 4.6 million, as well as one wholesale bond issue, the nominal amount of which was EUR 75 million. The share of long-term deposit and other funding of total funding was 60.4 percent (59.5 percent) on 30 June 2014.

The total funding at the end of the period under review was EUR 1,175.1 million (EUR 1,109.6 million).

## **EQUITY, CAPITAL ADEQUACY AND RISK MANAGEMENT**

The Hypo Group's equity amounted to EUR 92.2 million at the end of the period under review (EUR 87.5 million). The changes in equity during the period are presented in the Group's statement of equity attached to this Interim Report.

The Group's Core Tier 1 ratio (CET1 ratio) stood at 14.3% (14.7% on 31 December 2013). Profit for the financial period 1 January – 30 June 2014 is included in the Core Tier 1 equity, based on the statement by the auditors. The Group's own funds are quantitatively and qualitatively strong in relation to the Group's current and future business, as well as to changes, even exceptional ones, in the operating environment.

The Group's business risks have been reviewed actively and comprehensively during the period. There have been no significant negative changes in the risk levels. More detailed information on capital adequacy and risk management practices are published as part of the audited annual Financial Statements, the Notes and the

Annual Report. The same information and any updates therein can also be accessed at [www.hypo.fi](http://www.hypo.fi).

## **KEY EVENTS AFTER THE END OF THE FINANCIAL PERIOD**

Since the end of the financial period of 1 January – 30 June 2014, there have not been any significant changes in the outlook or financial standing of the Mortgage Society of Finland or its Group.

## **FUTURE OUTLOOK**

The Group management estimates that the 2014 operating profit will improve compared to 2013. However, the uncertainty surrounding the international and especially the domestic economy keeps Finnish consumer confidence at low levels thus creating more uncertainty also for the Finnish housing market and Hypo's financial performance.

Sources:

Loans and deposits; Bank of Finland

Housing prices; June 2014; Statistics Finland

Cost-to-income ratio:

(Administrative expenses + depreciation and impairments from tangible and intangible assets + other operating income) / (net interest income + profit from equity investments + net income from fees and commissions + net income from available-for-sale financial assets + net income from securities trading and currency operations + net income from investment properties + other operating income)

**CONSOLIDATED INCOME STATEMENT, IFRS**

(1000 €)	<b>4-6/2014</b>	<b>4-6/2013</b>	<b>1-6/2014</b>	<b>1-6/2013</b>	<b>2013</b>
Interest income	5 303,6	4 227,7	10 259,0	8 185,8	17 663,2
Interest expenses	-3 707,1	-2 960,4	-7 132,3	-6 059,4	-12 373,0
<b>NET INTEREST INCOME</b>	<b>1 596,6</b>	<b>1 267,3</b>	<b>3 126,7</b>	<b>2 126,4</b>	<b>5 290,2</b>
Income from equity investments	84,0	70,0	84,0	70,0	98,0
Fee and commission income	1 096,7	768,8	1 817,7	1 358,5	2 747,6
Fee and commission expenses	-17,0	-6,7	-25,4	-10,4	-24,2
Net income from securities and foreign currency transactions					
Net income from foreign currency transactions	-0,4	-1,3	-0,6	-1,4	-1,7
Net income from financial assets available for sale	388,7	16,9	890,2	16,9	103,6
Net income from investment properties	977,2	1 915,5	2 168,5	2 555,5	5 825,4
Other operating income	2,4	14,7	-2,8	20,0	8,5
Administrative expenses					
Personnel costs					
Wages and salaries	-801,8	-702,8	-2 073,5	-1 462,7	-3 329,2
Other personnel related costs					
Pension costs	-162,0	-134,7	-399,3	-263,1	-824,9
Other personnel related costs	-59,0	-19,6	-103,7	-41,4	-99,7
Other administrative expenses	-594,5	-870,9	-1 232,2	-1 427,4	-3 060,9
Total administrative expenses	-1 617,3	-1 728,0	-3 808,7	-3 194,7	-7 314,7
Depreciation and impairment losses on tangible and intangible assets	-76,6	-62,7	-156,2	-117,7	-261,4
Other operating expenses	-58,0	-177,2	-187,7	-260,4	-484,3
Impairment losses on loans and other commitments	-185,3	17,9	-179,6	30,0	19,1
<b>OPERATING PROFIT</b>	<b>2 191,0</b>	<b>2 095,2</b>	<b>3 726,1</b>	<b>2 592,7</b>	<b>6 006,1</b>
Income taxes	-391,3	-448,6	-660,7	-537,2	-1 116,5
<b>OPERATING PROFIT AFTER TAX</b>	<b>1 799,7</b>	<b>1 646,6</b>	<b>3 065,4</b>	<b>2 055,5</b>	<b>4 889,7</b>
<b>PROFIT FOR THE PERIOD</b>	<b>1 799,7</b>	<b>1 646,6</b>	<b>3 065,4</b>	<b>2 055,5</b>	<b>4 889,7</b>

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME, IFRS**

(1000 €)	4-6/2014	4-6/2013	1-6/2014	1-6/2013	2013
Profit for the period	1799,7	1646,6	3 065,4	2 055,5	4 889,7
Items that may be reclassified subsequently to income statement					
Change in fair value reserve					
Cash flow hedges	-190,5	8,6	198,9	180,4	700,0
Available for sale financial assets	692,4	-25,0	925,6	-57,6	-110,3
	501,9	-16,4	1 124,5	122,8	589,7
Change in tax rates					
Deferred tax of loan loss provision	0,0	0,0	0,0	0,0	1074,7
Deferred tax of revaluation reserve	0,0	0,0	0,0	0,0	409,7
Deferred tax of Eläkesäätiö IAS 19	0,0	0,0	0,0	0,0	275,1
	0,0	0,0	0,0	0,0	1759,5
Items that may not be reclassified subsequently to the income statement					
Revaluation of defined benefit pension plans	508,0	0	508,0	0,0	488,0
Total other comprehensive income items	1009,9	-16,4	1 632,5	122,8	2 837,2
<b>COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>2809,6</b>	<b>1 630,2</b>	<b>4 697,9</b>	<b>2 178,3</b>	<b>7 726,9</b>

**CONSOLIDATED BALANCE SHEET, IFRS**

(1000 €)

	<b>30.6.2014</b>	<b>31.12.2013</b>	<b>30.6.2013</b>
<b>ASSETS</b>			
Cash	0,0	560,0	41 141,7
Debt securities eligible for refinancing with central banks			
Treasury bills	0,0	10 029,5	
Other	114 976,1	109 193,2	110 434,4
Receivables from credit institutions			
Repayable on demand	25 753,0	16 932,4	8 887,2
Other	4 250,7	43 915,0	3 729,6
	<u>30 003,7</u>	<u>60 847,4</u>	<u>12 616,8</u>
Receivables from the public and public sector entities			
Other than those repayable on demand	1 077 809,8	977 893,5	835 812,4
Debt securities			
From public sector entities	0,0	0,0	0,0
From others	4 026,5	1 999,4	6 985,6
	<u>4 026,5</u>	<u>1 999,4</u>	<u>6 985,6</u>
Shares and holdings	113,4	113,4	113,4
Derivative financial instruments	2 448,6	0,0	56,6
Intangible assets			
Other long-term expenditure	849,6	739,1	544,5
Tangible assets			
Investment properties and shares and holdings in investment properties	49 081,1	46 068,6	52 618,4
Other properties and shares and holdings in real estate corporations	825,4	828,3	831,8
Other tangible assets	299,9	298,8	294,9
	<u>50 206,3</u>	<u>47 195,7</u>	<u>53 745,1</u>
Other assets	8 173,4	7 518,0	7 935,2
Accrued income and advances paid	4 653,3	2 740,6	3 482,2
Deferred tax receivables	699,7	765,4	1 160,9
<b>TOTAL ASSETS</b>	<b><u>1 293 960,4</u></b>	<b><u>1 219 595,1</u></b>	<b><u>1 074 028,8</u></b>



**CONSOLIDATED BALANCE SHEET, IFRS**

(1000 €)

	<b>30.6.2014</b>	<b>31.12.2013</b>	<b>30.6.2013</b>
<b>LIABILITIES</b>			
Liabilities to credit institutions			
Central banks	54 000,0	40 000,0	40 000,0
Credit institutions			
Repayable on demand	23 374,2	27 749,5	16 436,5
Other than those repayable on demand	119 059,8	123 347,0	119 058,9
	<u>196 434,0</u>	<u>191 096,5</u>	<u>175 495,4</u>
Liabilities to the public and public sector entities			
Deposits			
Repayable on demand	195 803,6	182 996,3	138 556,8
Other	143 301,4	132 226,4	146 373,9
	<u>339 105,1</u>	<u>315 222,7</u>	<u>284 930,7</u>
Other liabilities			
Other than those repayable on demand	43 602,9	47 241,4	49 830,0
	<u>382 708,0</u>	<u>362 464,1</u>	<u>334 760,7</u>
Debt securities issued to the public			
Bonds	469 769,4	417 847,3	334 258,2
Other	103 385,4	116 404,0	123 839,3
	<u>573 154,8</u>	<u>534 251,3</u>	<u>458 097,5</u>
Derivative financial instruments	6 350,5	3 035,5	3 569,2
Other liabilities			
Other liabilities	6 307,1	7 184,9	5 336,1
Deferred income and advances received	5 986,7	4 490,9	5 382,3
Subordinated liabilities			
Other	22 793,3	21 834,7	680,0
Deferred tax liabilities	8 035,3	7 744,3	8 763,3
<b>EQUITY</b>			
Basic capital	5 000,0	5 000,0	5 000,0
Other restricted reserves			
Reserve fund	22 793,8	22 790,4	22 789,4
Fair value reserve			
From cash flow hedging	-2 765,2	-2 964,1	-3 483,7
From fair value recognition	1 029,9	104,3	157,0
Defined benefit pension plans	996,0	488,0	0,0
Unrestricted reserves			
Other reserves	22 923,5	22 923,5	22 923,5
Retained earnings	39 147,4	34 261,1	32 502,6
Profit for the period	3 065,4	4 889,7	2 055,5
	<u>92 190,8</u>	<u>87 492,9</u>	<u>81 944,3</u>
<b>TOTAL LIABILITIES</b>	<u><b>1 293 960,4</b></u>	<u><b>1 219 595,1</b></u>	<u><b>1 074 028,8</b></u>

<b>CHANGE IN EQUITY</b> (1000 €)	<b>Basic capital</b>	<b>Revaluation reserves</b>	<b>Reserve fund</b>	<b>Fair value reserve</b>	<b>Other reserves</b>	<b>Retained earnings</b>	<b>Total</b>
<b>Equity 1 Jan 2013</b>	5 000,0	0,0	22 789,4	-3 449,5	22 923,5	32 502,6	79 766,0
Profit for the period						2 055,5	2 055,5
Other comprehensive income							
Cash flow hedges							
Amount recognised in equity				-546,7			-546,7
Amount transferred to the income statement				785,6			785,6
Change in deferred taxes				-58,5			-58,5
Financial assets available for sale							
Change in fair value				-59,4			-59,4
Amount transferred to the income statement				-16,9			-16,9
Change in deferred taxes				18,7			18,7
Revaluation of defined benefit plans							
Actuarial gains / losses				0,0			0,0
Change in deferred taxes				0,0			0,0
Investment property, revaluation reserves							
Amount transferred to the previous period profits							
Change in deferred taxes							
Total other comprehensive income	0,0	0,0	0,0	122,8	0,0	0,0	122,8
<b>Equity 30 June 2013</b>	<b>5 000,0</b>	<b>0,0</b>	<b>22 789,4</b>	<b>-3 326,7</b>	<b>22 923,5</b>	<b>34 558,1</b>	<b>81 944,3</b>
<b>Equity 1 Jan 2014</b>	5 000,0	0,0	22 790,4	-2 371,8	22 923,5	39 150,8	87 492,9
Profit for the period						3 065,4	3 065,4
Other comprehensive income							
Profit use of funds			3,4			-3,4	0,0
Cash flow hedges							
Amount recognised in equity				672,7			672,7
Amount transferred to the income statement				-424,1			-424,1
Change in deferred taxes				-49,7			-49,7
Financial assets available for sale							
Change in fair value				266,8			266,8
Amount transferred to the income statement				890,2			890,2
Change in deferred taxes				-231,4			-231,4
Revaluation of defined benefit plans							
Actuarial gains / losses				635,0			635,0
Change in deferred taxes				-127,0			-127,0
Investments property, revaluation reserves							
Amount transferred to the previous period profits							
Change in deferred taxes							
Total other comprehensive income	0,0	0,0	3,4	1 632,5	0,0	-3,4	1 632,5
<b>Equity 30 June 2014</b>	<b>5 000,0</b>	<b>0,0</b>	<b>22 793,8</b>	<b>-739,3</b>	<b>22 923,5</b>	<b>42 212,8</b>	<b>92 190,8</b>

## CONSOLIDATED CASH FLOW STATEMENT

(1000 €)	1-6/2014	1-6/2013
<b>Cash flow from operating activities</b>		
Interest received	9 061,4	8 198,5
Interest paid	-5 948,7	-6 370,1
Fee income	1 750,9	1 096,6
Fee expenses	-25,4	-10,4
Foreign exchange gains/losses	-0,6	-1,4
Net income from available-for-sale financial assets	890,2	16,9
Net income from investment properties	1 406,3	1 497,3
Other operating income	-2,8	20,0
Administrative expenses	-3 792,5	-2 735,4
Other operating expenses	-201,9	-283,6
Credit and guarantee losses	-179,6	30,0
Income taxes	-314,8	-74,8
<b>Total net cash flow from operating activities</b>	<b>2 642,6</b>	<b>1 383,7</b>
<b>Operating assets increase (-) / decrease (+)</b>		
Receivables from customers (lending)	-102 568,4	-111 558,6
Investment properties	-1 479,6	1 351,9
<b>Operating assets increase (-) / decrease (+) total</b>	<b>-104 048,0</b>	<b>-110 206,7</b>
<b>Operating liabilities increase (+) / decrease (-)</b>		
Liabilities to the public and public sector organisations (deposits)	23 882,4	16 403,1
<b>Operating liabilities increase (+) / decrease (-) total</b>	<b>23 882,4</b>	<b>16 403,1</b>
<b>NET CASH FLOWS ACCRUED FROM OPERATING ACTIVITIES</b>	<b>-77 522,9</b>	<b>-92 420,0</b>
<b>Cash flows from investments</b>		
Change in fixed assets	-264,9	-359,6
Equity investments increase (-) / decrease (+)	0,0	0,0
Dividends received	84,0	70,0
Net income from equity investments	0,0	0,0
<b>NET CASH FLOWS ACCRUED FROM INVESTMENTS</b>	<b>-180,9</b>	<b>-289,6</b>
<b>Cash flows from financing</b>		
Bank loans, new withdrawals	71 951,4	100 904,1
Bank loans, repayments	-66 613,9	-112 698,4
Other liabilities, increase (-) / decrease (+)	-2 379,8	-4 246,1
Bonds, new issues	102 261,8	202 531,0
Bonds, repayments	-49 078,9	-64 052,6
Certificates on deposit, new issues	108 153,3	118 338,0
Certificates on deposit, repayments	-121 171,9	-95 281,4
Subordinated liabilities, new withdrawals	960,8	0,0
Subordinated liabilities, repayments	-2,2	0,0
<b>NET CASH FLOWS ACCRUED FROM FINANCING</b>	<b>44 080,5</b>	<b>145 494,6</b>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>-33 623,3</b>	<b>52 785,1</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>182 629,5</b>	<b>118 393,5</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>149 006,3</b>	<b>171 178,5</b>
<b>CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>-33 623,3</b>	<b>52 785,1</b>

## NOTES

### 1. Key accounting policies

This Interim Report applies the same IFRS accounting policies as the Group's Financial Statements on 31 December 2013. The Interim Report has been prepared in accordance with the IAS 34 standard (Interim Financial Reporting) approved in the EU. The new IFRS standards and interpretations effective from the financial period which started on 1 January 2014 did not have any material impact on the consolidated result or balance sheet.

The Interim Report does not contain all information and Notes that are required in the annual Financial Statements. The Report should be read in conjunction with the Group's 31 December 2013 Financial Statements.

The Hypo Group's business operations constitute a single segment: retail banking.

The Hypo Group's consolidated financial statements cover The Mortgage Society of Finland as well as the deposit bank Suomen AsuntoHypoPankki Oy, of which The Mortgage Society of Finland owns 100 per cent, and the housing company Bostadsaktiebolaget Taos, of which the Group companies own 59.4 per cent. The financial statements of AsuntoHypoPankki and Taos have been consolidated using the acquisition cost method, the housing company Asunto Oy Vanhaväylä 17 (the Group's ownership is 80.4 per cent) and housing company-type associated companies are treated in the same manner as other housing company-type investments.

### 2. Issuance and repayments of debt and equity securities

The issuance of debt securities and repayments/repurchases thereof are presented in the consolidated cash flow statement for 1 January – 30 June 2014.

### 3. Own funds and capital ratios

Hypo Group own funds and capital ratios \*

1 000 €	<b>30.6.2014</b>	<b>31.3.2014</b>	<b>31.12.2013</b>
Common Equity Tier 1 (CET1) capital before regulatory adjustments	87 410,6	86 164,0	84 829,2
Total regulatory adjustments to Common Equity Tier 1 (CET1)	-679,7	-626,9	-591,2
Common Equity Tier 1 (CET1)	86 731,0	85 537,2	84 238,0
Additional Tier 1 capital before regulatory adjustments	0,0	0,0	0,0
Total regulatory adjustments to Additional Tier 1 capital	0,0	0,0	0,0
Additional Tier 1 (AT1) capital	0,0	0,0	0,0
Tier 1 capital (T1 = CET1 + AT1)	86 731,0	85 537,2	84 238,0
Tier 2 (T2) Capital before regulatory adjustments	1 063,5	346,2	201,6
Total regulatory adjustments to Tier 2 (T2) Capital	0,0	0,0	0,0
Tier 2 (T2) capital	1 063,5	346,2	201,6
Total capital (TC = T1 + T2)	87 794,5	85 883,4	84 442,6
Total risk weighted assets	605 700,1	580 655,6	572 825,0
of which credit risk	581 691,1	556 646,6	548 816,0
of which market risk	0,0	0,0	0,0
of which operative risk	24 009,0	24 009,0	24 009,0
Common Equity Tier 1 (CET1) in relation to risk weighted assets (%)	14,3 %	14,7 %	14,7 %
Tier 1 (T1) in relation to risk weighted assets (%)	14,3 %	14,7 %	14,7 %
Total capital (TC) in relation to risk weighted assets (%)	14,5 %	14,8 %	14,7 %

\* Capital ratios are calculated based on the Regulation (EU) No 575/2013.

Credit risk is calculated using the standard method and operative risk based on the basic method.

#### 4. Contingent off-balance sheet commitments

(1000 €)	30.6.2014	31.12.2013	30.6.2013
Commitments made on behalf of a customer to benefit a third party			
Guarantees	2 181,9	2 181,9	2 181,9
Irrevocable commitments given on behalf of a customer			
Granted but unclaimed loans	182 809,9	107 700,3	106 257,1
Potential redemptions of partially owned housing units and those to be completed	597,4	761,6	761,6
Total	185 589,2	110 643,7	109 200,6

#### 5. Fair values of financial instruments

(1000 €)		30.6.2014	31.12.2013	30.6.2013
	Fair value determination principle	Fair value	Fair value	Fair value
<b>Financial assets</b>				
Debt securities eligible for refinancing with central banks	B	114 976,1	109 193,2	110 434,4
Debt securities	B	4 026,5	1 999,4	6 985,6
Derivative contracts	B	2 448,6	0,0	56,6
Total		121 451,2	111 192,6	117 476,6

#### Financial liabilities

Derivative contracts	B	6 350,5	3 035,5	3 569,2
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Derivative contracts consist of interest rate and currency swaps with various counterparties for hedging purposes.

Fair value determination principles:

- A: Quoted price on an active market
- B: Verifiable price, other than quoted
- C: Unverifiable market price

There have been no changes in the valuation methods during the reporting period. No transfers between categories have been made during the reporting period. Fair values are presented excluding accrued interest. The fair values of financial assets, liabilities and derivatives are primarily presented based on public quotes from active markets. If said market quote is not available, the fair value of a balance sheet item is calculated by discounting the future cash flows of the contract using the market interest rates of the closing date.

Helsinki, August 25th 2014

Sari Lounasmeri  
Chairman

Harri Hiltunen  
Vice Chairman

Kai Heinonen

Hannu Kuusela

Teemu Lehtinen

Ari Pauna  
CEO

Elli Reunanen  
Deputy CEO

Vesa Vihriälä

Tuija Virtanen

## **OPINION ON THE REVIEW OF THE 1 JANUARY – 30 JUNE 2014 INTERIM REPORT OF THE MORTGAGE SOCIETY OF FINLAND**

### Introduction

We have performed a review of the Mortgage Society of Finland's balance sheet of 30 June 2014, income statement, statement of changes in equity and the cash flow statement for the three months period ended, as well as the summary of significant accounting policies and other Notes. The Board of Directors and CEO are responsible for preparing the Interim Report and ensuring it provides accurate and sufficient information in accordance with the International Financial Reporting Standards (IFRS) approved in the EU, and other statutes and regulations concerning the preparation of the Interim Report in effect in Finland. Based on the review we have performed, we are issuing an opinion on the Interim Report in accordance with the Securities Act Section 2, Article 5a(7).

### Scope of review

The review was performed in accordance with the International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity'. A review of interim financial information consists of making enquiries, primarily with persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially narrower in scope than an audit conducted in accordance with international standards and recommendations on auditing, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying Interim Report is not prepared in accordance with the International Financial Reporting Standards (IFRS) approved in the EU and other statutes and regulations concerning the preparation of the Interim Report in effect in Finland. The Report provides accurate and sufficient information on the financial standing of the entity on 30 June 2014 and the result and cash flows of its operations for the six months period ended.

Helsinki, August 25th 2014

**PricewaterhouseCoopers Oy**

Authorised Public Accountants

Juha Wahlroos  
Authorised Public Accountant



## **Supervisory Board**

Markku Koskela, Chairman, Professor

Väinö Teperi, Vice Chairman, Lawyer

Antti Arjanne, CEO

Elina Bergroth, Lecturer

Mikael Englund, CEO

Markus Heino, CEO

Timo Hietanen, Deputy Managing Director

Hannu Hokka, CEO

Kari Joutsa, Master of Laws trained on the bench

Markku Koskinen, Consultant

Elias Oikarinen, Docent

Kallepekka Osara, Farmer

Jukka Rähkä, Master of Laws trained on the bench

Mari Vaattovaara, Professor, Vice Dean

Riitta Vahela-Kohonen, Development Manager

Veikko M. Vuorinen, CEO

## **Board of Directors**

Sari Lounasmeri, Chairman, CEO

Harri Hiltunen, Vice Chairman, CEO

Kai Heinonen, Director, Head of Real Estates

Hannu Kuusela, Professor

Teemu Lehtinen, CEO

Ari Pauna, CEO

Elli Reunanen, Deputy CEO

Vesa Vihriälä, CEO

Tuija Virtanen, Researcher, Ph.D. (Econ.)

## **AUDITING OF THE ACCOUNTS**

PricewaterhouseCoopers Oy, Authorised Public Accountants

Principal auditor

Juha Wahlroos, Master of Science (Economics), Authorised Public Accountant

Jukka Mynttinen, Master of Science (Economics), Authorised Public Accountant, deputy

## **INTERNAL AUDITING**

Sari Ojala, Head of Internal Audit